

# Dennis Gaub

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## POSITION SOUGHT

Freelance copywriter/business writer

## SELECTED ACHIEVEMENTS

Completing copywriting training offered by American Writers and Artists Institute (AWAI)

Major contributor to wins in numerous high-value strategic deals as proposal manager for one of the world's largest software companies

Published author. Books include: *Win 'Em All*, nonfiction account of a legendary Montana high school basketball team's and its *Hoosiers*-like "dream season," released in 2016; *Midway Bravery*," nonfiction account of the life of a World War II Army Air Force pilot and hero of the Battle of Midway, released in June 2019; *Sky Dreamer*, historical fiction/young adult novel about a boy coming of age in Billings, Montana, in the 1910s who overcomes challenges to achieve his goal of becoming an airplane pilot, released in February 2022; and *Lindbergh in Montana*, nonfiction account of the extensive time that Charles Lindbergh spent in Montana and his considerable influence on the state's environmental movement, released in December 2022.

Released in October 2025: *Dave McNally: the Montanan Who Revolutionized Baseball*

Longtime, high-performing member of newsroom at Montana's largest daily newspaper, the *Billings Gazette*. Won state and regional awards for reporting while at Gazette and was on reporting team that was a Pulitzer Prize finalist for coverage of the 1988 Yellowstone National Park fires.

## BUSINESS WRITING EXPERIENCE

**Proposal Manager, Oracle America, Bozeman, Montana  
March 2012-December 2017**

Managed production of responses to Requests for Proposals from prospective and existing company clients. Used project management practices to ensure content from multiple contributors on an account team was delivered on time to be included in final documents. Proofed documents and approved them for submission.

**Proposal Writer/Knowledge Base Manager/Proposal Manager  
RightNow Technologies, Bozeman 2005-2012**

Member of team that prepared proposals in response to RFPs that came from prospective and existing company clients. Proofed documents and approved them for submission. Also used my copy editing and writing skills in several ad hoc business document and web copy projects.

**Technical Service Specialist/Communications Specialist, Wells Fargo**

**Based in Wells Fargo Operations Center, Billings, Montana 2000-2004**

Prepared and coordinated internal communications material produced as member of virtual knowledge management/communications team that included individuals in Billings (my location); Chandler, Arizona; Des Moines, Iowa; and Minneapolis.

**NEWSPAPER EXPERIENCE**

**Part-time reporter, Belgrade News 2018-2019**

Reported on and wrote feature articles for this weekly newspaper

**Distribution Manager, Reporter, Ad Sales, Billings Outpost, 1997-1998**

Organized and managed network of carriers that distributed the paper throughout Billings, sold ads, reported community news on a spot basis.

**Reporter, Billings Gazette 1975-1978, 1981-1995**

Covered sports, city government, county government, crime and courts, general assignment topics throughout Eastern Montana, wrote features, served as sports copy desk editor and designed sports pages during 20 years of employment, including work there as a parttime sportswriter in high school.

**Online Project Manager, Billings Gazette 1995-1997**

Coordinated initiative to give the Gazette a presence on the Web

**Other positions: Editor, Frankenmuth, MI, News; Sports Editor, Gillette, WY, News; Reporter, Grand Junction, CO, Daily Sentinel**

**EDUCATION**

University of Montana, Missoula; MBA

Northwestern University, Evanston, Illinois, B.S. Journalism

**PROFESSIONAL CERTIFICATION**

Foundation Level Proposal Management, Digital Media Marketing Certificate, Project Management Certificate, Toastmasters Competent Communicator Certificate

**REFERENCES**

Available upon request

**WRITING SAMPLES**

Please see my portfolio, online at: <https://www.treasurestatepress.com/portfolio-january-6-2025/>